

# Annual Corporate Financial Statements for the year from 1<sup>st</sup> July 2010 till 30<sup>th</sup> June 2011 according to IFRS as adopted by the European Union

The attached financial statements were approved by the Board of Directors of Grant Thornton SA on 31/10/2011 and have been posted on the Company's website www.grant-thornton.gr.

It is noted that the publicized financial statements and information arising from the Financial Statements aim at providing the reader with a general view on the Company's financial condition and results but do not provide the reader with a complete picture of the financial position and developments as well as cash flows of the Company according to the International Financial Reporting Standards.

GRANT THORNTON SA CHARTERED ACCOUNTANTS MANAGEMENT CONSULTANTS

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Societe Anonyme Registry Num.: 30422/01NT/B/94/49(09)

SOEL REG. NUM.: 127



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#### I. STATUTORY AUDITOR'S REPORT

To the Shareholders of "GRANT THORNTON SA CHARTERED ACCOUNTANTS MANAGEMENT CONSULTANTS".

#### Report on the Financial Statements.

We have audited the accompanying Financial Statements of **GRANT THORNTON SA CHARTERED ACCOUNTANTS MANAGEMENT CONSULTANTS** which comprise the statement of financial position as at June 30, 2011, the statements of comprehensive income, changes in equity and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory notes.

#### Management's Responsibility for the Financial Statements.

Management is responsible for the preparation and fair presentation of these Financial Statements in accordance with International Financial Reporting Standards that have been adopted by the European Union, as well as for internal control procedures the Management defines as necessary to ensure the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility.

Our responsibility is to express an opinion on these Financial Statements based on our audit. We conducted our audit in accordance with the International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance whether the financial statements are free from material misstatement. An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control procedures relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control procedures. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**



In our opinion, the abovementioned Financial Statements present fairly, in all material respects, the financial condition of the Company as of June 30, 2011, the financial performance and the Cash Flows of the Company for the year then ended in accordance with International Financial Reporting Standards that have been adopted by the European Union.

#### Report on Other Legal and Regulatory Requirements.

We verified the agreement and correspondence of the content of the Board of Directors' Report with the abovementioned Financial Statements, in the context of the requirements of Articles 43a and 37 of Law 2190/1920.



Athens, December 7, 2011

PKF EUROELEGKTIKI S.A.

**Certified Public Accountants** 

**PANNELL KERR FORSTER** 

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**115 26 ATHENS** 

**SOEL REG. NUM. 132** 

**Certified Public Accountant** 

**ANTONIOS A. PROKOPIDIS** 

SOEL REG. NUM.: 14511



# II.REPORT OF THE BOARD OF DIRECTORS OF «GRANT THORNTON SA CHARTERED ACCOUNTANTS MANAGEMENT CONSULTANTS» ON THE FINANCIAL STATEMENTS FOR THE YEAR ENDED AS AT 30th June 2011

The Board of Directors and the CEO of Grant Thornton SA hereby present the report on the Company's audited Financial Statements for the year ended as at 30th June 2011.

Dear shareholders,

We are presenting to your attention the financial statements of the company **"GRANT THORNTON S.A."**, for the year ended as at 30/06/2011.

The financial statements comprise the Statement of Financial Position, the Income Statement, the Statement of Changes in Equity and the Statement of Cash Flows.

#### FINANCIAL AND BUSINESS INFORMATION

#### A. COURSE OF DEVELOPMENT

The income statement is presented as positive, since earnings before tax amounted to Euro 904.309. The Statement of Financial Position presents the general total of Assets and Liabilities of Euro 8.794.742.

In respect of the individual items of the Statement of Financial Position, there is to be mentioned as follows:

#### **A.1. NON-CURRENT ASSETS**

- 1. The net book value of tangible fixed assets amounts to Euro 90.639
- 2. The net book value of intangible assets amounts to Euro 5.



3. Other non-current assets pertain to granted guarantees, amounting to Euro 67.455,17 and long term receivables, amounting to Euro 4.425,19.

#### **A.2 CURRENT ASSETS**

As far as the Current Assets are concerned, there is to be mentioned as follows:

- 1. The receivables, amounting to Euro 6.875.200, arise from current transactions of the company and are due receivables, apart from those defined as bad receivables.
- 2. Cash available as at 30/06/2011 amount to Euro 944.823 and cover the company's needs.

#### A.3 EQUITY AND LIABILITIES ACCOUNTS

- 1. The company Equity amounts to Euro 1.224.366
- 2. The Company's share capital currently amounts to € 746.564,00 divided into 127.400 nominal ordinary shares of nominal value € 2,93 each and 127.400 nominal preference shares of nominal value € 2,93 each.
- 3. Short term maturity obligations amount to Euro 7.164.384. The company is in the position to immediately settle its current liabilities without facing particular problems, retaining its good reputation in the market.

#### **A.4 INCOME STATEMENT**

The Company's turnover amounted to Euro 14.823.905, thus presenting a decrease of 4,5%, as compared to the previous year. Cost of sales amounted to Euro 12.119.617, decreased by 1,5%, while the gross results amounted to Euro 2.704.288, decreased by 16%. Administrative expenses amounted to 1.160.327, while selling expenses amounted to Euro 450.647. Net earnings before tax amounted to Euro 904.309.

#### **A.5 FINANCIAL RATIOS**



FINANCIAL RATIOS			30/6/2010
LIQUIDITY RATIOS			
	Current Assets		
CURRENT RATIO	Short term Liabilities	119%	118%
	Current Assets – Inventory		
QUICK RATIO	Short term Liabilities	119%	117%
	Cash available		
ACID TEST RATIO	Short term Liabilities	13%	14%
CAPITAL STRUCTURE RATIOS			
	Debt Capital		
DEPT TO EQUITY	Equity	618%	604%
	Short term Liabilities		
CURRENT LIABILITIES TO NET WORTH	Equity	585%	577%
			21175
	Equity		
OWNERS EQUITY TO TOTAL LIABILITIES	Total Liabilities	170/	170/
OWNER'S EQUITY TO TOTAL LIABILITIES	Current Assets	16%	17%
OUDDENIE ACCESO TO TOTAL ACCESO DATE	Total Assets	070/	0.607
CURRENT ASSETS TO TOTAL ASSETS RATIO	10tal 1155Ct5	97%	96%
PROFITABILITY RATIOS			
	Gross Profit		
GROSS PROFIT MARGIN	Turnover	18%	21%
	Total Operating Profit		
NET PROFIT MARGIN	Turnover	6%	6%
	Profit (Loss) before interest, taxes,		
	depreciation and amortization		
Return on Equity/ Profit (Loss) before interest, taxes, depreciation and amortization	Equity	94%	060/
depreciation and amortization		9470	96%
OPERATING EXPENSES RATIOS			
	Cost of Sales + Operating Expenses		
OPERATING RATIO	Turnover	93%	93%
	Operating Expenses		
OPERATING EXPENSES TO NET SALES	Turnover	93%	93%
	1		

#### **B. FORESEEN COURSE OF DEVELOPMENT**

We believe that through taking advantage of its experience, sound reputation, as well as relying on good organization and dedication of the skilled personnel, the Company will continue making good progress in the next fiscal year.



#### C. RISKS AND UNCERTAINTIES – RISK HEDGING POLICIES

The Company does not face particular risks, apart from the following:

#### (1) Currency risk

Part of the Company's receivables and liabilities arise from non Euro zone countries. Therefore, a relatively small percentage is exposed to exchange rates fluctuation.

#### (2) Interest rate risk

The Company's operating income is not affected by interest rates fluctuation since there is no borrowing burden.

#### (3) Credit risk

The Company faces credit risk, arising from its clients; therefore, their financial condition is constantly monitored by the Company.

As far as the specific credit risks are concerned, there are usually made provisions for impairment losses. At the end of the year, the management assumed that in respect of the outstanding bad debts, apart from the existing provision, there shall be made an additional provision for bad debts amounting to Euro 82.230, with the total amount standing at Euro 366.840.

#### (4) Liquidity risk

The amount of the Company's cash available is deemed sufficient to meet any possible need for cash.

There are no significant uncertainties related to the Company operation.

#### **D. BRANCHES**

The Company has offices in Athens, Thessalonica and Crete.

#### E. SIGNIFICANT POST REPORTED DATE EVENTS

There are no events that affect the current report up to date.



#### **CONCLUSIONS**

The development of the Company's within the current year was positive, given the current financial environment in Greece, since the turnover presented a slight decrease of 4,5%, which is due to the constant efforts of all the Company personnel.

The present Board members have every potential for good operation and development of the Company, maintaining its high growth rate, and it is certain that the company will continue its rising course.

The Company's employees make every effort to contribute to sound operation.

We would like to assure you that the efforts of all of us will be continued in order to achieve better results in the following years.

Following the aforementioned, the shareholders are kindly asked to approve the Balance Sheet, Profit or Loss, allocation of net profits of the 16th financial year as from 1/7/2010 to 06/30/2011, which you can modify, and release the members of the Board of Directors and Auditors from any liability and appoint two auditors for the following year.

Athens, October 31, 2011

As and on behalf of the board of Directors,

VASSILIS KAZAS
MANAGING DIRECTOR



#### **STATEMENT OF FINANCIAL POSITION**

Amounts in €	Note	30/6/2011	30/6/2010
ASSETS			
Non Current Assets	_	00.000	400.040
Tangible assets	5	90.639	132.042
Intangible assets	6 7	5	16.770
Other intangible assets Deferred tax assets	8	71.880 81.198	70.557 80.791
Total	0	243.724	300.159
Current Assets			
Inventories	9	15.442	50.884
Clients and other trade receivables	10	6.875.200	6.393.297
Other receivables	11	654.348	597.492
Other current assets	12	61.206	61.860
Cash and cash equivalents	13	944.823	968.776
Total		8.551.019	8.072.309
Total Assets		8.794.742	8.372.468
EQUITY & LIABILITIES			
Equity			
Share capital	14	746.564	746.564
Other reserves	14	437.654	437.654
Retained earnings	14	40.149	5.519
Total equity		1.224.366	1.189.737
Long-term liabilities			
Employee termination benefits liabilities	15	405.992	323.637
Total		405.992	323.637
Short-term liabilities			
Suppliers and other liabilities	16	929.117	575.844
Income taxes payable	17	764.478	1.169.852
Other short-term liabilities	18	5.470.789	5.113.399
Total		7.164.384	6.859.094
Total Liabilities		7.570.376	7.182.731
Total equity and Liabilities		8.794.742	8.372.468
• •			



#### III. STATEMENT OF COMPREHENSIVE INCOME

€

	Note	01/07/2010 - 30/06/2011	01/07/2009 - 30/06/2010
Sales	19	14.823.905	15.520.464
Cost of sales	20	(12.119.617)	(12.307.609)
Gross profit		2.704.288	3.212.855
Administrative expenses	20	(1.160.327)	(1.472.639)
Distribution expenses	20	(450.647)	(645.352)
Other operating income	21	89.995	58.750
Other operating expenses	21	(189.454)	(162.572)
EBITDA		993.855	991.042
Other financial results	22	(18.447)	(17.770)
Financial expenses	23	(77.555)	(47.600)
Financial income	23	6.456	5.910
Earnings before taxes	•	904.309	931.582
Income tax	24	(864.029)	(949.763)
Earnings after taxes	=	40.280	(18.181)

#### IV. STATEMENT OF CHANGES IN EQUITY

Amounts in €	Number of shares	Share capital	Other reserves	Retained earnings	Total equity
Balance as at 1/7/2009	50.000	146.500	437.654	23.700	607.854
Profit/loss for the year				(18.181)	(18.181)
Total recognized income and expenses for the year		0	0	(18.181)	(18.181)
Share Capital increase	204.800	600.064			600.064
Balance as at 30/6/2010	254.800	746.564	437.654	5.519	1.189.737
Balance as at 1/7/2010	254.800	746.564	437.654	5.519	1.189.737
Profit/loss for the year				40.280	40.280
Total recognized income and expenses for the year		0	0	40.280	40.280
Other changes	·	0		(5.650)	(5.650)
Balance as at 30/6/2011	254.800	746.564	437.654	40.149	1.224.366



#### **V.STATEMENT OF CASH FLOWS**

	Note	30/6/2011	30/6/2010
Cash flows from operating activities			
Profit /(loss) for the year before tax		904.309	931.582
Adjustments for:			
Depreciation	5,6	161.172	318.479
Changes in liabilities due to personnel retirement		82.355	
Provisions		82.230	151.578
Foreign currency exchange differences	21	307	(10.828)
Credit Interest and similar income	23	(6.456)	(5.910)
Debit Interest and similar expenses	23	77.555	47.600
Total adjustments	_	397.163	500.919
Cash flows from operating activities prior to changes in working capital	_	1.301.473	1.432.501
Changes in working capital			
(Increase) / Decrease in inventories		35.442	35.284
(Increase)/Decrease in trade receivables		(581.950)	(544.913)
Increase / (Decrease) in liabilities		461.560	(1.149.142)
Cash flows from operating activities		1.216.526	(226.270)
Interest paid		(77.555)	(47.600)
Income tax paid		(1.066.374)	(752.637)
Net cash flows from operating activities	_	72.597	(1.026.507)
Cash flows from investing activities			
Purchase of tangible assets	5	(84.474)	(185.378)
Purchase of intangible assets	6	(18.531)	
Interest received	23	6.456	5.910
Net cash flows from investing activities	_	(96.549)	(179.468)
Cash flows from financing activities			
Issue of ordinary shares	_	0	600.064
Net cash flows from financing activities	_	0	600.064
Net (decrease) /increase in cash and cash equivalents	_	(23.952)	(605.911)
Opening cash and cash equivalents	13	968.776	1.574.686
Closing cash and cash equivalents	13 _	944.823	968.776



#### 1. Nature of Operations

Grant Thornton Greece was founded in 1994. Its legal status is Societe Anonyme and the full title is «GRANT THORNTON SA CHARTERED ACCOUNTANTS MANAGEMENT CONSULTANTS» and its registered office is in Palaio Faliro.

Grant Thornton has been a member firm of Grant Thornton International since 1998 and has all the rights and liabilities arising from this membership. The Company is registered in SOEL Registry, Reg, Num. 127 as well as in the Public Company Accounting Oversight Board (PCAOB). The PCAOB is a nonprofit entity, created following the Sarbanes-Oxley Act in 2002 for the supervision of auditors of public entities in order to further protect the interests of investors and the public interest in general. The enrollment in the PCAOB provides Grant Thornton with the possibility to participate in auditing of the companies, listed on American Stock Exchanges.

Today, Grant Thornton is one of the largest firms of Chartered Accountants and Management Consultants in Greece, having developed a new approach to providing integrated and modern high quality services.

The company has offices in 3 largest cities of Greece, in particular, in Athens, Thessalonica and Heraklion, Crete.

The Company's personnel as at June 30th, 2011 comes to **278 persons** (30/06/2010: 273 persons).

The attached Financial Statements as of June 30th, 2011 were approved by the company Board of Directors on October 31, 2011 and are subject to final approval of the Regular General Meeting of the shareholders.

#### 2. Basis for preparation of Financial Statements

#### 2.1 IFRS Compliance Statement

The Company's Financial Statements for the financial year ended 30<sup>th</sup> June 2011, covering the financial year starting on January 1<sup>st</sup> July 2010 to 30<sup>th</sup> June 20110, have been prepared on the basis of the going concern principle, according to the International Financial Reporting Standards (IFRS), which were issued by the International Accounting Standards Board (IASB) and according to their interpretations, which have been published by the International Financial Reporting Interpretations Committee (IFRIC) and have been adopted by the European Union up to June 30, 2011.



The Company implements all the International Accounting Standards (IAS), International Financial Reporting Standards (IFRS) and interpretations as they apply to its operations. The relevant accounting policies, a summary of which is presented below in Note 3, have been applied consistently to all the periods presented.

The Company's Financial Statements have been prepared based on historic cost principle and are presented in Euro, which is the company's operating currency.

#### 2.2 Use of Estimates

The preparation of the financial statements according to IFRS requires the use of estimates and judgments on applying the Company's accounting policies. Opinions, assumptions and Management estimations affect the valuation of several asset and liability items, the amounts recognized during the financial year regarding specific income and expenses as well as the presented estimates and contingent liabilities.

The assumptions and estimates, are assessed on a continuous basis according to experience and other factors, include expectations on future event outcomes, considered as reasonable given the current conditions. The estimates and assumptions relate to the future and, consequently, the actual results may deviate from the accounting calculations.

The items requiring the highest degree of judgment as well as the items mostly affecting the Financial Statements are presented in note 4 to the Financial Statements.

#### 2.3 Changes in Accounting Policies

The accounting policies based on which the Financial Statements were prepared are in accordance with those used in the preparation of the Annual Financial Statements for the financial year ended June 30, 2010, adjusted to the new Standards and revisions imposed by IFRS (see par. 2.3.1.).

#### 2.3.1 New Standards, Interpretations, revisions and Amendments to the existing Standards that are effective and have been adopted by the European Union.

The following amendments and Interpretations of IFRS were issued by the International Accounting Standards Board (IASB) and their application is mandatory for period starting on or after 01/01/2011. In particular:

IFRS 1 "First-time Adoption of International Financial Reporting Standards" - limited exemption from IFRS 7 Comparative Disclosures for First-time Adopters (effective for annual periods beginning on or after 01/07/2010).



The current amendment provides limited exemptions to IFRS first time adopters from provision of comparative information pertaining to disclosures required by IFRS 7 «Financial Instruments: Disclosures». This amendment does not apply to the Company. The current amendment was adopted by the EU in June 2010.

### Amendment to IAS 32 «Financial Instruments: Presentation» - Classification of Rights as Equity (effective for annual periods starting on or after 01/02/2010)

The amendment revises the definition of financial liabilities as provided in IAS 23, with respect to classification of rights issues (rights, options or warrants) as equity. The application of the amendment has no impact on the Company Financial Statements. The current amendment has been approved by the E.U.

### Revised IAS 24 «Related Party Disclosures» (effective for annual periods beginning on or after 1 January 2011)

On 04/11/2009, IASB (International Accounting Standards Board) issued the revised IAS 24 «Related Party Disclosures». The major changes in respect of the previous Standard is the introduction of the exemption to IAS 24 disclosure requirements for transactions with: (a) a government that has control, joint control or significant influence over the reporting entity; and (b) another entity that is a related party because the same government has control, joint control or significant influence over both the reporting entity and the other entity. Moreover, it clarifies and simplifies related party definition and requires disclosures not only in respect of relations, transactions and related party balances but also commitments in both separate and consolidated Financial Statements. The above revision had no impact on related party disclosures of the Company. The current revision was adopted by the E.U. in July 2010.

### IFRIC 14 (Amendment) - "Minimum Funding Requirements Payments" (effective for annual periods beginning on or after 01/07/2011)

The amendment has been issued to raise the limitations that an entity had on the recognition of an asset deriving from voluntary prepaid contributions for minimum funding requirements. The amendment does not apply to the Company. The current Amendment was adopted by the E.U. in July 2010.

### IFRIC 19 «Extinguishing Financial Liabilities with Equity Instruments» (effective for annual periods beginning on or after 01/07/2010)

IFRIC 19 clarifies the requirements of International Financial Reporting Standards (IFRSs) when an entity renegotiates the terms of a financial liability with its creditor and the creditor agrees to



accept the entity's shares or other equity instruments to settle the financial liability fully or partially. The Interpretation does not apply to the Company. The current amendment was adopted by the EU in July 2010.

Annual Improvements 2010 (issued in May 2010 – applied to annual accounting periods starting on or after 01/01/2011)

In May 2010, the IASB proceeded to the issues of Annual Improvements to IFRS for the year 2010 – a series of adjustments to 7 Standards, as a part of the annual improvement program. The above amendments are not particularly significant and have no material effect on the Company Financial Statements.

### 2.3.2 New Standards, Interpretations and amendments to existing Standards which have not taken effect yet.

The following new Standards, Revised Standards as well as the following Interpretations to the existing Standards have been publicized but have not taken effect yet. In particular:

Amendment to IFRS 1 «First-time Adoption of International Financial Reporting Standards» - Removal of Fixed Dates for First-time Adopters (effective for annual periods beginning on or after 01/07/2011)

The Amendment removes the fixed IFRS transition date (01 January 2004) and replaces it with actual IFRS transition date. At the same time, it removes derecognition requirement regarding the transactions that took place before the fixed transition date. The amendment is effective for annual periods beginning on or after 1 July 2011 and earlier application is permitted. The application of the Amendment will not affect the consolidated Financial Statements of the Company.

### Amendment to IAS 12 «Income Taxt Recovery of Underlying Assets» (effective for annual periods beginning on or after 01/01/2012)

This amendment concerns the determination of deferred tax on investment property measured at fair value and also incorporates SIC-21 Income Taxes - Recovery of Revalued Non-Depreciable Assets into IAS 12 for non-depreciable assets measured using the revaluation model in IAS 16. The aim of this amendment is to include a) a rebuttable presumption that deferred tax on investment property measured using the fair value model in IAS 40 should be determined on the basis that its carrying amount will be recovered through sale and b) a requirement that deferred



tax on non-depreciable assets, measured using the revaluation model in IAS 16, should always be measured on a sale basis. This amendment has not yet been adopted by the EU. The Company does not expect that this amendment will have an impact on its Financial Statements.

## Amendment to IFRS 1 «First-time Adoption of International Financial Reporting Standards» - Severe Hyperinflation (effective for annual periods beginning on or after 01/07/2011)

The amendment, issued in December 2010, proposes guidance on how an entity should resume presenting financial statements in accordance with International Financial Reporting Standards (IFRSs) after a period when the entity was unable to comply with IFRSs because its functional currency was subject to severe hyperinflation. The amendment is effective for annual periods beginning on or after 1 July 2011 and earlier application is permitted. The implementation of the amendment will not affect the Company Financial Statements. This amendment has not been approved by the European Union.

# IFRS 7 «Financial Instruments: Disclosures» - Amendments concerning additional disclosures for transfer of financial assets» (effective for annual periods beginning on or after 01/07/2011)

The amendments will allow users of financial statements to improve their understanding of transfer transactions of financial assets (for example, securitizations), including understanding the possible effects of any risks that may remain with the entity that transferred the assets. The amendment also requires additional disclosures if a disproportionate amount of transfer transactions are undertaken around the end of a reporting period. The Company does not expect that the implementation of the amendment will not affect its Financial Statements. This amendment has not been approved by the European Union.

### IFRS 9: «Financial Instruments» (effective for annual periods beginning on or after 01/01/2013)

The IASB is planning to fully replace IAS 39 «Financial Instruments: Recognition and Measurement» by the end of 2010, that will be put in force for annual financial periods starting at 01/01/2013. IFRS 9 constitutes the first stage of the ongoing project for the replacement of IAS 39. The main stages of the project are Recognition and Measurement, Impairment method and Hedge accounting. Furthermore, an additional stage concerns issues related with derecognition.

IFRS 9 aims to reduce complexity in the accounting treatment of financial instruments by offering fewer categories of financial assets and a principle based on the approach for their classification. According to the new Standard, the entity classifies financial assets either at



amortised cost or at fair value based on the entity's business model for managing financial assets, the characteristics of the contractual terms of the financial asset give rise on specified dates to cash flows (if it has decided not to appoint the financial asset at fair value through profit and loss). The division of all financial assets into two categories – amortised cost and fair value – means that only one impairment model will be required in the context of the new standard, thus reducing complexity. The Standard has not been approved by the EU yet.

## IFRS 10 «Consolidated Financial Statements», IFRS 11 «Joint Arrangements» and IFRS 12 «Disclosure of Interests in Other Entities» (effective for annual periods beginning on or after 01/01/2013)

In May 2011, IASB issued three new Standards, namely IFRS 10, IFRS 11 and IFRS 12. IFRS 10 «Consolidated Financial Statements» sets out a new consolidation method, defining control as the basis under consolidation of all types of entities. IFRS 10 supersedes IAS 27 «Consolidated and Separate Financial Statements» and SIC 12 «Consolidation — Special Purpose Entities». IFRS 11 «Joint Arrangements» sets out the principles regarding financial reporting of joint arrangements participants. IFRS 11 supersedes IAS 31 «Interests in Joint Ventures» and SIC 13 «Jointly Controlled Entities — Non-Monetary Contributions by Venturers». IFRS 12 «Disclosure of Interests in Other Entities» unites, improves and supersedes disclosure requirements for all forms of interests in subsidiaries, associates and non-consolidated entities. As a result of these new standards, IASB has also issued the revised IAS 27 entitled IAS 27 "Separate Financial Statements" and revised IAS 28 entitled IAS 28 "Investments in Associates and Joint Ventures." The new standards are effective for annual periods beginning on or after 01/01/2013, while earlier application is permitted. The aforementioned standards have not been adopted by the European Union.

### IFRS 13 «Fair Value Measurement» (effective for annual periods beginning on or after 01/01/2013)

In May 2011, IASB issued IFRS 13 «Fair Value Measurement». IFRS 13 defines fair value, sets out in a single IFRS a framework for measuring fair value and requires disclosures about fair value measurements. The measurement and disclosure requirements of IFRS 13 apply when another IFRS requires or permits the item to be measured at fair value. IFRS 13 does not determine when an asset, a liability or an entity's own equity instrument is measured at fair value. Neither does it change the requirements of other IFRSs regarding the items measured at fair value and makes no reference to the way the changes in fair value are presented in the Financial Statements. The Company will examine the effect of the aforementioned Standard on its consolidated Financial Statements. The new Standard is effective for annual periods starting on



or after 01/01/2013, while earlier application is permitted. The above Standard has not been adopted by the European Union.

### Amendment to IAS 1 «Presentation of Financial Statements» (effective for annual periods beginning on or after 01/07/2012)

In June 2011, the IASB issued amendments to IAS 1 «Presentation of Financial Statements». The amendments refer to the way of presenting the items in the statement of other comprehensive income. The Company will examine the effect of the aforementioned amendments on its Financial Statements. The amendments are effective for annual periods beginning on or after 01/07/2012. This amendment has not been approved by the European Union.

### Amendments to IAS 19 «Employee Benefits» (effective for annual periods beginning on or after 01/01/2013)

In June 2011, the IASB issued amendments to IAS 19 «Employee Benefits». The amendments aim at improving disclosure requirements regarding defined benefit plans. The amendments are effective for annual periods beginning on or after 1 January 2013 and earlier application is permitted. The Company will examine the effect of the aforementioned amendments on its Financial Statements. This amendment has not been approved by the European Union.

# IFRIC 20 «Stripping Costs in the Production Phase of a Surface Mine» (effective for annual periods beginning on or after 1 January, 2013, while earlier application is permitted.)

This interpretation considers when and how to account for separately (a) the usable ore that can be used to produce inventory and, (bi) the improved access to further quantities of material that will be mined in future periods that arise from the stripping activity, as well as how to measure these benefits both initially and subsequently. IFRIC 20 only deals with waste removal costs that are incurred in surface mining activity during the production phase of the mine ('production stripping costs'). IFRIC 12 has not been approved by the European Union.

#### 3. Description of main accounting policies

#### 3.1 Tangible assets

Tangible assets are recognized in the Financial Statements at acquisition cost, less the accumulated depreciation and any potential impairment losses. The acquisition cost includes all the direct costs stemming from the acquisition of the assets.



Subsequent expenses are recorded as an increase in the book value of tangible assets or as a separate asset only to the degree that the said expenses increase the future financial gains anticipated from the use of the fixed asset and their cost can be measured reliably. The cost of repair and maintenance works is recognized in the income statement when the said works are carried out.

Depreciation of other tangible assets is calculated based on the straight-line method over their estimated useful life as follows: :

Tangible Assets	Useful life (in years)
Buildings on third party property	1-10
Office and other equipment	1-5

No residual value is calculated in respect of tangible assets, while their useful life is re-examined at the end of every financial year. When the book values of tangible assets are higher than their recoverable value, then the difference (impairment) is recognized directly as an expense in the income statement. Upon sale of tangible assets, the differences between the sale price and their book value are recognized as profit or loss in the income statement.

#### 3.2 Intangible assets

Intangible assets include mainly software licenses. An intangible asset is initially recognized at acquisition cost. Following initial recognition, the intangible assets are measured at cost less amortization or impairment loss. Amortization is recorded based on the straight-line method during the useful life of the said assets. All intangible assets have a finite useful life which is between 3 and 5 years. The period and method of amortization is redefined at least at the end of every financial year.

#### Software

The maintenance of software programs is recognized as an expense when it is incurred. On the contrary, the costs incurred for the improvement or prolongation of the efficiency of software programs beyond their initial technical specifications, or respectively the costs incurred for the modification of software, are incorporated into the acquisition cost of the intangible asset, up on the necessary condition that they can be measured reliably.

#### 3.3 Inventory

Inventory is valued at the lowest price between cost and net liquidation value. The cost of finished and semi-finished products includes all costs incurred to obtain and utilize all raw materials, labor costs, general industrial expenses (based on normal operating capacity but



excluding cost of debt) and packaging costs. Costs of raw material and finished products are defined according to the average cost. The net realizable value of finished and semi-finished products is the estimated selling price during the regular Company operations less the estimated costs for the completion and the estimated costs for their sale. Raw materials net liquidation value is the estimated replacement cost during the Company's normal operating activity. A provision for slow-moving or impaired inventories is formed when necessary.

#### 3.4 Receivables and credit policy

Short-term receivables are presented at their nominal value after provisions for bad debts whereas the long-term receivables (balances which are not compatible with the regular credit policies) are measured at amortized cost based on the effective rate method. The Company has set criteria for credit facilities to customers generally based on the volume of the customer's activities with a simultaneous assessment of financial information. On reporting date all delays or bad debts are assessed to define the necessity to form a provision for bad debts. The remaining balance of bad debts is adjusted accordingly on every balance sheet closing date in order to reflect the possible risks. Every write-off of various clients is performed by debiting the provision for doubtful debts. It is the Company's policy not to write-off any doubtful debts until every possible legal actions have been taken for the collection of the debts.

#### 3.5 Cash and cash equivalents

Cash and cash equivalents include cash held in banks, sight deposits and term deposits. The Company considers term deposits that have a maturity of less than 3 months as cash available.

#### 3.6 Share capital

The company's shares are mandatory nominal and reserved in their entirety. Following a decision of the General Meeting, it is permitted to define a preference in favor of existing or newly issued shares. The preference constitutes the right to exclusively participate in profits from the corporate operation in respect of services provided by the shareholders who hold preference, without a possibility of participating in profits from the corporate operation in respect of other (common) shareholders.

#### **Dividends**

Dividends to be paid to shareholders are recognized as a liability in the financial year when they are approved by the Company Shareholders General Meeting.

#### 3.7 Income tax and deferred tax

The income tax charge includes current taxes, deferred tax and the differences of preceding financial years' tax inspection.



#### **Current tax**

Current tax is calculated based on tax balance sheets from each one of the companies included in the consolidation process according to the tax laws applicable in Greece. The income tax expense includes income tax based on the Company's profits as presented on tax declarations and provisions for additional taxes and potential ones in case of unaudited tax years and is calculated based on the tax rates set by the regulators.

#### **Deferred tax**

Deferred taxes are the taxes or the tax relieves from the financial encumbrances or benefits of the financial year in question, which have been allocated or shall be allocated to different financial years by tax authorities. Deferred income tax is determined under the liability method deriving from the temporary differences between the book value and the assets and liabilities tax base. There is no deferred income tax if it derives from the initial recognition of an asset or liability in transaction other than a business combination and the recognition did not affect either the accounting or the tax profit or loss.

Deferred tax assets and liabilities are measured in accordance with the tax rates set to be in effect in the financial year during which an asset or a liability shall be settled, taking into account tax rates (and tax regulations) which have been and effectively are in force until the Balance Sheet date. In case it is not possible to clearly determine the time needed to reverse the temporary differences, the tax rate to be applied is the one in force in the financial year under the following reporting date.

Deferred tax assets are recognized when there is taxable income and a temporary difference which creates a deferred tax asset. Deferred tax assets are re-examined on each reporting date to assess the extent to which there will be sufficient taxable income to make use of the benefit of the whole or part of the deferred tax asset.

Changes in deferred tax assets and liabilities are recognized as a part of tax expenses in the income statement for the financial year. Only those changes in assets and liabilities which affect the items recognized in other comprehensive income or directly in equity are also recognized in other comprehensive income or directly in equity.

#### 3.8 Revenues-Expenses recognition

Revenue comprises the fair value of consideration collected from professional services rendered during the year, including direct costs associated with clients and net of VAT. Revenue is recognized when it is probable that future economic benefits will flow into the entity and these benefits can be reliably measured. The amount of revenue can be efficiently measured when all



liabilities relating to the sale have been settled. When the result of a transaction can be measured reliably, revenue associated with the transaction is recognized in the Income Statement based on the stage of completion at the date of the Financial Statements and on the fact that the right to receive consideration has been achieved through the provision of services. Thus, the service contracts revenue represents the costs analogous to the stage of completion of any contract plus attributable profit less any amounts recognized in prior periods where applicable.

When the result of a transaction cannot be estimated reliably, revenue is recognized only to the extent the cost of rendering services is recoverable. No amount of revenue is recognized if there is material uncertainty regarding the recoverability of the receivable consideration or when the right to receive consideration is not effective for reasons out of the control of the company. The expected losses are recognized immediately when deemed possible under the latest estimates of revenue and costs.

#### Interest and dividend income

Interest income is recognized as earned using the effective rate method. Dividends are recognized as income upon establishing their collection right.

#### **Operating expenses**

Operating expenses are recognized in the Income Statement as the services are consumed or under the date costs are incurred.

#### 3.9 Operating leases

Leases where the lessee maintains all the risks and benefits from holding the asset are recognized as operating lease payments. The operating lease payments are recognized as an expense in the income statement on a constant basis during the lease term.

#### 3.10 Employee benefits

#### **Short-term benefits**

Short-term benefits to personnel (except for termination of employment benefits) in cash and kind are recognized as an expense when considered accrued. Any unpaid amount is recognized as a liability, whereas in case the amount already paid exceeds the benefits' amount, the Company identifies the excessive amount as an asset (prepaid expense) only to the extent that the prepayment shall lead to a future payments' reduction or refund.

#### **Retirement benefits**



Benefits following termination of employment include lump-sum severance grants, pensions and other benefits paid to employees after termination of employment in exchange for their service. The Company's liabilities for retirement benefits cover both defined contribution plans and defined benefit plans.

The defined contribution plan accrued cost is recognized as an expense in the financial year in question. Pension plans adopted by the Company are partly financed through payments to insurance companies or state social security funds.

- (a) Defined Contribution Plan: Defined contribution plans pertain to contribution payment to Social Security Organizations (e.g. Social Security Fund (IKA)) and therefore, the Company does not have any legal obligation in case the State Fund is incapable of paying a pension to the insured person. The employer's obligation is limited to paying the employer's contributions to the Funds. The payable contribution by the Company in a defined contribution plan is identified as a liability after the deduction of the paid contribution, while accrued contributions are recognized as an expense in the income statement.
- **(b) Defined Benefit Plan (non-funded):** The Company's defined benefit plan regards the legal commitment to pay lump-sum severance grant, pursuant to L. 2112/1920. Vesting participation right in these plans is conditional upon the employee's work experience until retirement.

The liability recognized in the Statement of Financial Position for defined benefit plans is the present value of the liability for the defined benefit less the plan assets' fair value (reserve from payments to an insurance company), the changes deriving from any actuarial profit or loss and the service cost. The defined benefit commitment is calculated on an annual basis by an independent actuary through the use of the projected unit credit method. A Long-term Greek bonds' rate is used for discounting.

Actuarial profits and losses form part of the Company's commitment to grant the benefit and of the expense which shall be recognized in the income statement. The adjustments' outcome based on historical data, if below or above a 10% margin of the accumulated liability, is recognized in the income statement within the expected insurance period of the plan's participants. Service cost is directly recognized in the income statement except for the case where plan's changes depend on employees' remaining years of service. In such a case, the service cost is recognized in the income statement using the fixed method during the maturity period.

#### 3.11 Provisions, contingent liabilities and assets

Provisions are recognized when the Company has present legal or imputed liabilities as a result of past events; their settlement is possible through resources' outflow and the exact liability amount may be estimated reliably. On the reporting date, provisions are examined and adjusted



accordingly to reflect the present value of the expense expected to be necessary for the liability settlement. When the effect time value of money is significant, the provision is calculated as the present value of the expenses expected to be incurred in order to settle this liability.

If it is not probable that an outflow will be required in order to settle a liability for which a provision has been formed, then it is reversed. In cases where the outflow due to current commitments is considered improbable or the provision amount cannot be reliably estimated, no liability is recognized in the Financial Statements.

Contingent liabilities are not recognized in the Financial Statements but are disclosed except if there is a probability that there will be an outflow which encompasses economic benefits. Possible outflows from economic benefits of the Company which do not meet the criteria of an asset are considered a contingent asset and are disclosed when the outflow of economic benefits is probable.

#### 4. Significant accounting estimates and assessments of the Management

Significant estimates of the Management pertaining to application of the Company's accounting policy, mostly affecting its Financial Statements, are presented below.

#### **4.1 Estimates**

#### Revenue

The Management estimates the stage of completion of every contract, taking into account all the available information at the end of the reporting period. In this process, the Management determines all significant considerations in respect of the main points of each contract, the actual work performed and the estimated costs until the completion of each project.

#### **Deferred tax assets**

In determining the amount of the deferred tax assets that can be recognized, there are required considerable assessments and estimates of the Management, based on future tax profits in combination with future tax strategies to be followed. In particular, the assessment of the potential existence of future taxable income on which the deferred tax assets will be used is based on the calculations of the Management that are adapted following the substantial amounts of non-taxable income and expenses as well as particular limits to using any unused tax profit or loss.



#### 4.2 Estimates in respect of uncertainties

Preparation of the Financial Statements requires making evaluations, estimates and assumptions in respect of assets and liabilities, contingent assets and liabilities disclosures as well as revenue and expenses during the periods presented.

The actual results may differ from assessments, estimates and assumptions made by the Management and rarely coincide with the estimated results.

Information on assessments, estimates and assumptions that have the most significant effect on the recognition and valuation of assets, liabilities, revenues and expenses of the Company is presented below.

#### Useful life of depreciated assets

The Management examines depreciated assets useful life every reporting period. On 30/06/2010, the Management estimates that the useful lives represent the anticipated assets remaining useful life (further information in notes 3.5 and 3.6). Actual results, however, may differ mainly because of technological obsolescence of specific equipment, software and information systems.

#### Revenue

Revenue recognized from the service contracts of the Company constitutes the best estimate of the Management regarding the outcome of the contract and the stage of its completion. The Management estimates the profitability of contracts in progress on a monthly basis using extensive project management processes.

#### **Provision for personnel compensation**

The provision amount for personnel compensation is based on actuarial study under specific assumptions on discount rate, employees' remuneration increase rate, consumer price index increase and the expected remaining working life. The assumptions used have a significant uncertainty and the Company Management makes a continuous estimate (see further information in Note 13).

#### **Provision for doubtful debts**

The Company makes provisions for doubtful debts concerning specific customers when data or indications highlight that collecting a receivable is totally or partly improbable. The Company Management examines periodically the provision efficiency on doubtful debts based on the entity's credit policy and taking into account information from the Company's Legal Consultant



derived from analyzing historical data and recent developments of litigious cases (see further information in Note 9).



#### 5. Tangible assets

The Company's tangible assets comprise buildings and facilities on third party property, furniture and other equipment. The book value of tangible assets is analyzed as follows:

Amounts in	≀€
------------	----

	Buildings and facilities	Furniture and other equipment	Total
Book value as at 1/7/2009	255.245	1.612.967	1.868.211
Accumulated depreciation	(231.248)	(1.420.639)	(1.651.886)
Net book value as at 1/7/2009	23.997	192.328	216.325
Additions	81.108	70.707	151.815
Other changes	0	(610)	(610)
Depreciation for the period	(85.805)	(150.348)	(236.153)
Other changes	0	665	665
Net book value as at 30/6/2010	19.299	112.742	132.042

	Buildings and facilities	Furniture and other equipment	Total
Book value as at 1/7/2010	336.352	1.683.064	2.019.416
Accumulated depreciation	(317.053)	(1.570.322)	(1.887.375)
Net book value as at 1/7/2010	19.299	112.742	132.042
Additions	29.765	54.709	84.474
Other changes			0
Depreciation for the period	(26.854)	(99.023)	(125.876)
Other changes			0
Book value as at 30/6/2011	366.117	1.737.773	2.103.890
Accumulated depreciation	(343.907)	(1.669.344)	(2.013.251)
Net book value as at 30/6/2011	22.210	68.429	90.640

Tangible fixed assets are measured at cost while accumulated depreciation is recalculated after the redefinition of the useful life of each asset. There are no mortgages or pledges, or any other encumbrances on the fixed assets as against borrowing.

#### 6. Intangible assets

Intangible assets comprise only software programs. Their book value in respect of all the periods is analyzed as follows:

Amounts in €

	Software programs	Total
Book value as at 1/7/2009	395.427	395.427
Accumulated depreciation	(329.840)	(329.840)
Net book value as at 1/7/2009	65.588	65.588
Additions	33.508	33.508
Depreciation for the period	(82.326)	(82.326)
Net book value as at 30/6/2010	16.770	16.770



	Software programs	Total
Book value as at 1/7/2010	428.935	428.935
Accumulated depreciation	(412.166)	(412.166)
Net book value as at 1/7/2010	16.770	16.770
Additions	18.531	18.531
Depreciation for the period	(35.296)	(35.296)
Book value as at 30/6/2011	447.467	447.467
Accumulated depreciation	(447.462)	(447.462)
Net book value as at 30/6/2011	5	5

#### 7. Other non-current assets

Other non-current assets of the Company are analyzed in the table below:

#### Amounts in €

	30/6/2011	30/6/2010
Guarantees	67.455	65.666
Other long term receivables	4.425	4.891
Net book value	71.880	70.557

#### 8. Deferred tax assets

Deferred income tax derives from temporary differences between book value and tax bases of the assets and liabilities and is calculated based on the tax rate which is expected to be applied in the financial years when it is expected that the temporary taxable and deductible differences will reverse.

Deferred tax assets and liabilities are offset when there exists an applicable legal right to offset current tax assets against current tax liabilities and when the deferred taxes refer to the same tax authority. A deferred tax asset is recognized for tax losses carried forward to the extent that the realization of a relevant tax benefit is possible through future taxable profits.

Deferred tax assets of the Company are analyzed as follows:

#### Amounts in €

	30/6/2	011	30/6/	2010	
	Def. tax assets	Def. tax liabilities	Def. tax assets	Def. tax liabilities	
iabilities	81.198	0	80.791	0	



### Annual Financial Statement for the year ended as at June 30th, 2011

Total	81.198	0	80.791	0
Offset deferred tax assets & liabilities	0	0	0	0
Deferred tax assets / (liabilities)	81.198	0	80.791	0

#### 9. Inventory

#### Amounts in €

30/6/2011	30/6/2010
15.442	50.884
15.442	50.884
	15.442

The Income Statement for the year ended as at 30/06/2011 includes an amount of € 35.409 pertaining to cost of inventory recognized as expenses (30/06/2010: € 34.655).

#### 10. Clients and other trade receivables

The trade receivables of the Company are analyzed as follows:

#### Amounts in €

	30/6/2011	30/6/2010
Third party trade receivables	6.565.371	5.738.549
Notes payable	5.986	0
Checks payable	670.684	939.358
Less: Provision for impairment	-366.841	-284.610
Net trade receivables	6.875.200	6.393.297
Current assets	6.875.200	6.393.297
Current assets	6.875.200	6.393.297
Total	6.875.200	6.393.297

The total of trade receivables pertains to short-term receivables from clients. The net book value of the item is a reasonable estimate of its fair value.

Changes in provisions for doubtful receivables within the years ending as at 30/06/2011 and 30/06/2010 are as follows:



Amounts in €

	30/6/2011	30/6/2010
Balance as at 1 <sup>st</sup> July	284.610	157.797
Write off		-12.885
Provisions for the period	82.230	139.698
Balance as at 30 <sup>th</sup> June	366.840	284.610

#### 11. Other receivables

Other receivables of the Company are analyzed as follows:

				_
Α	moui	าtร	ın	€

	30/6/2011	30/6/2010
Miscellaneous debtors	1.240	9.348
Receivables from Greek State	530.019	529.929
Advance payments to employees	3.030	9.396
Other receivables	120.058	48.820
Total	654.348	597.492

#### 12. Other current assets

Other current assets of the Company are analyzed as follows:

Amounts in €

	30/6/2011	30/6/2010
Prepaid expenses	61.206	61.860
Total	61.206	61.860

#### 13. Cash and cash equivalent

The Company cash and cash equivalents include the following items:

				_
Αm	าดน	nts	in	€

	30/6/2011	30/6/2010
Cash on hand	3.664,42	588
Cash equivalent balance in bank	941.159	968.188
Short-term bank deposits	0	0
Total cash and cash equivalent	944.823	968.776
	-	
Cash and cash equivalent in €	944.818	968.769



Cash and cash equivalent in foreign currency

Total cash and cash equivalent

5,4	6
944.823	968.775

Bank deposits are on a floating rate and are based on monthly bank deposits interest rates. There are no blocked accounts of the Company.

#### 14. Share capital and other reserves

The Company's share capital as at 30/06/2011 amounted to  $\bigcirc$  746.564 divided into 127.400 common nominal shares of a nominal value of  $\bigcirc$  2,93 each share and 127.400 preference shares of a nominal value of  $\bigcirc$  2,93 each share.

The Company's other reserves are analyzed as follows:

#### Amounts in €

Opening balance as at 1/7/2009
Changes within the year
Closing balance as at 30/6/2010

Statutory reserves	Special reserves	Tax-free reserves	Extraordinary reserves	Total
49.000	235	65.325	323.093	437.654
0	0,00	0	0	0
49.000	235	65.325	323.093	437.654

Opening balance as at 1/7/2010
Changes within the year
Closing balance as at 30/6/2011

Statutory reserves	Special reserves	Tax-free reserves	Extraordinary reserves	Total
49.000	235	65.325	323.093	437.654
0	0	0	0	0
49.000	235	65.325	323.093	437.654

#### 15. Employee termination benefits obligations

In accordance with the labor legislation of Greece, employees are entitled to compensation in case of dismissal or retirement. The amount of compensation varies depending on employee salary, the years of service and the mode of stepping down (be made redundant or retirement). Employees resigning or being dismissed on a grounded basis are not entitled to compensation. In case of retirement, lump sum compensation shall be paid up pursuant to law 2112/20. The Company recognizes as a liability the present value of the legal commitment for lump sum compensation payment to the personnel stepping down due to retirement. These are non-financed defined benefit plans according to IAS 19 and the relevant liability was calculated on the basis of an actuarial study.

The amounts recognized in the Income Statement are as follows:



### Annual Financial Statement for the year ended as at June 30th, 2011

	30/6/2011	30/6/2010
Amounts in €	Defined benefit plans	Defined benefit plans
Current service cost	29.731	34.524
Interest cost	18.447	17.770
Actuarial gains/losses recognized within the year	34.177	(40.415)
Expenses recognized in the Income Statement	82.355	11.879

Changes in the net liability in the Company's Statement of Financial Position are as follows:

	30/6/2011	30/6/2010
Amounts in €	Defined benefit plans	Defined benefit plans
Opening balance	323.637	311.758
Service cost	29.731	34.524
Interest cost	18.447	17.770
Actuarial (gains)/losses	52.830	26.898
Benefits paid	(18.653)	(67.313)
Closing balance	405.992	323.637

The changes in the present value of the defined benefit plans are as follows:

	30/6/2011	30/6/2010
Amounts in €	Defined benefit plans	Defined benefit plans
Opening balance	<del></del>	
Benefits paid within the current year	(18.653)	(67.313)
Employees' contributions		· · · · · · · -
Employer's contributions	18.653	67.313
Closing balance	<u> </u>	-

The main actuarial assumptions applied for the aforementioned accounting purposes are as follows:

	30/6/2011	30/6/2010
Discount rate	5,30%	5,70%
Expected rate of salary increase	2,50%	2,50%
Inflation	2,50%	2,50%

#### 16. Suppliers and other liabilities

The Company's trade payables are analyzed as follows:



			in	

	30/6/2011	30/6/2010
Suppliers	509.921	427.015
Checks Payable	419.197	148.829
Total	929.117	575.844

The total of trade payables pertains to short-term payables to suppliers. The net book value of the item is a reasonable estimate of its fair value.

#### 17.Income tax payable

The current tax liabilities of the Company pertain to current liabilities from income tax:

#### Amounts in €

30/6/2011	30/6/2010
699.478	963.494
65.000	65.000,00
	116.033,00
	25.325,00
764.478	1.169.852
	699.478 65.000

#### 18. Other short-term liabilities

Other short-term liabilities for the Company are analyzed as follows:

Amounts in €	30/6/2011	30/6/2010
BoD members fees and dividends	1.144.018	1.241.055
Deferred income	298.210	408.416
Social security insurance	902.341	752.469
Other Tax liabilities	2.726.252	2.427.721
Employees fees from distribution	243.628	132.825
Other liabilities	156.339	150.913
Total	5.470.789	5.113.399

#### 19. Sales

The sales of the Company are analyzed as follows:

#### Amounts in €

	30/6/2011	30/6/2010
Assurance Services	11.494.540	11.955.284
Business Advisory Services	780.936	748.832
Tax Services	280.470	132.511
Consulting services	471.820	1.173.999
Special advisory services	1.745.924	1.465.700
Other	50.215	44.139
Total	14.823.905	15.520.464



#### 20. Cost of sales analysis

The cost of sales and administrative and distribution expenses are analyzed as follows:

	01/07/2010 - 30/06/2011			01/07/2009 - 30/06/2010				
Amounts in €	Cost of sales	Administrative expenses	Distribution expenses	Total	Cost of sales	Administrative expenses	Distribution expenses	Total
Wages and Other employee benefits	9.119.035	604.415	106.179	9.829.629	9.555.956	752.795	219.604	10.528.355
Inventory cost recognized as expenses	35.409			35.409	34.655	0	0	34.655
Depreciation	129.790	23.016	8.367	161.172	267.522	44.475	19.683	331.680
Third party fees and expenses	1.166.846	238.880	18.235	1.423.961	915.534	394.314	107.120	1.416.968
Third party benefits	609.457	243.038	148.124	1.000.618	564.568	232.791	139.575	936.933
Taxes and duties	37.628	7.156	6.654	51.438	34.090	6.395	5.630	46.115
Other expenses	1.021.453	43.821	163.089	1.228.363	935.284	41.870	153.739	1.130.893
Total	12.119.617	1.160.327	450.647	13.730.591	12.307.609	1.472.639	645.352	14.425.600

#### **21.Other operating income /(expenses)**

The other operating income and expenses of the Company are analyzed as follows:

#### Other operating income

Amounts in €

01/07/2010 - 30/06/2011	01/07/2009 - 30/06/2010
23.896	1.966
62.197	33.041
3.902	23.742
89.995	58.750
	23.896 62.197 3.902

#### Other operating expenses

Amounts in €

01/07/2010 - 30/06/2011	01/07/2009 - 30/06/2010
82.230	139.698
107.224	22.873
189.454	162.572
	<b>30/06/2011</b> 82.230 107.224

#### 22. Other financial results

The other financial results of the Company are analyzed as follows:



Amo		

	01/07/2010 - 30/06/2011	01/07/2009 - 30/06/2010
Provision for employee compensation	18.447	17.770
Total	18.447	17.770

#### 23. Financial income /(expenses)

The financial income and expenses of the Company are analyzed as follows:

#### Financial income

Amounts in €

	01/07/2010 - 30/06/2011	01/07/2009 - 30/06/2010
Bank deposits interest	6.456	5.910
Total financial income	6.456	5.910

#### Financial expenses

Amounts in €

	01/07/2010 - 30/06/2011	01/07/2009 - 30/06/2010
Suppliers	77.555	47.600
Total	77.555	47.600

#### 24.Income tax

According to the tax legislation, the tax rate applied for the closing year is 24%.

The income tax presented in the Financial Statements is analyzed for the Company as follows:

#### Amounts in €

	30/6/2011	30/6/2010
Current income tax	774.105	771.111
Deferred income tax	(408)	(2.851)
Provision for income tax		181.503
Extraordinary contribution	90.332	
Total	864.029	949.763

The agreement on the income tax amount as defined by the Greek tax rate application on the income before tax is summarized as follows:

#### Amounts in €

	30/6/2011	30/6/2010
Earnings before tax	904.309	931.582
Nominal tax rate	24%	25%
Presumed Tax on Income	217.034	232.896



Total	864.029	949.763
- Non tax deductible expenses	646.995	716.868
Adjustments for non deductible expenses for tax purposes		
Adjustments for non taxable income	0	0

In Greece the results disclosed to the tax authorities are considered temporary and may be revised until books and data are reviewed by tax authorities and tax declarations are judged as finalized. Therefore, companies may be subject to eventual sanctions and taxes which may be imposed upon reviewing the books and data. According to the method of carrying out tax liabilities in Greece, the Company has a contingent liability for additional sanctions and taxes from non audited financial years, for which sufficient provisions have been made. The Company's non tax inspected years are presented in note 28.

Deferred tax details are presented in note 8.

#### 25. Staff costs

The Staff cost for the Company is analyzed as follows:

Amounts in €

	01/07/2010 - 30/06/2011	01/07/2009 - 30/06/2010
Wages and salaries	7.804.422	8.357.335
Social security costs	1.725.524	1.867.742
Other staff costs	281.031	235.965
Termination indemnities	18.653	67.313
Total staff costs	9.829.629	10.528.355

The number of the Company employees is analyzed in the table below:

Number of employees	30/6/2011	30/6/2010
Salaried employees	278	273

#### 26. Key management remuneration

The Company key management remuneration is analyzed as follows:

Amounts in €

	01/07/2010 - 30/06/2011	01/07/2009 - 30/06/2010
Salaries & other short-term remunerations	467.181	392.195



### Annual Financial Statement for the year ended as at June 30th, 2011

Social security costs	69.224	59.516
Fees to members of the BoD .	354.000	195.000
Total	890.405	646.711

The aforementioned fees refer to Members of the BoD of the Company.

	30/6/2011	30/6/2010
Number of key management executives	7	7

#### 27. Related party transactions

Expenses
----------

Amounts in €	01/07/2010 - 30/06/2011	01/07/2000 - 30/06/2010		
BoD members fees	354.000	195.000		
Total	354.000	195.000		
Liabilities	H ETAIF	H ETAIPEIA		
Amounts in €	30/6/2011	30/6/2010		
BoD members fees	1.144.018	1.241.055		
Total	1.146.345	1.241.055		

#### 28. Contingent liabilities

The Company's contingent liabilities include the following categories:

#### **Guarantees**

As at 30/06/2011, the Company had the following contingent liabilities arising from guarantees provision:

- Provision of performance letter of guarantee amounting to € 273.346
- Issue of letters of guarantee for participation in State tenders amounting to € 428.565

#### **Encumbrances**

There are no mortgages or pledges, or any other encumbrances on the fixed assets against borrowing.

#### Litigations



There are no disputed or under arbitration litigations pertaining to court or arbitration bodies that have a significant impact on the financial position and operations of the Company.

#### **Operating lease commitments**

As of 30/06/2011, the Company had various operating lease agreements for transportation means expiring on different dates up to 2021.

The minimum future payable leases based on non cancellable operating lease agreements were as follows as at 30/06/2011:

Amounts in €	30/6/2011
Within 1 year	493.015,80
Between 1 and 5 years	1.956.487,36
Over 5 years	1.324.603,24
Total	3.774.106,40

#### **Contingent tax liabilities**

The tax liabilities of the Company are not conclusive since it has been tax inspected till 31/12/2007. For the non-tax inspected financial years till 30/06/2010 there is a probability that additional taxes and surcharges be imposed during the time when they are assessed and finalized. The Company has assessed its contingent liabilities which may result from tax inspection of preceding financial years making provisions for non-tax inspected years amounting to € 65.000. For the year ended as at 30/06/2011, the Company will be tax-inspected under POL 1159/26.7.2011. The Management considers that apart from the provisions that have been made, additional taxes which may incur will not have a significant effect on the equity, results and cash flows of the Company.

#### 29. Risk management policies

The risk factors to which the Company is exposed are market risk, liquidity risk and credit risk.

The Company periodically reviews and assesses its exposure to the risks cited above on a one by one basis and jointly. In the context of assessing and managing risks, the Company has established a Risk Management Committee. The main objective of the Risk Management Committee is to monitor and assess any aspect of risk the Company is exposed to through its business activities.

#### **Credit risk**



Credit risk is the risk of the potential delayed payment to the Company of the current and of potential liabilities of the counterparties.

The assets exposed to credit risk as at reporting period date are analyzed as follows:

Amounts in €	30/6/2011	30/6/2010
Κατηγορίες χρημ/κών στοιχείων		_
Ταμιακά διαθέσιμα και ταμιακά ισοδύναμα	944.823	968.776
Εμπορικές και λοιπές απαιτήσεις	6.875.200	6.393.297
Καθαρή λογιστική αξία	7.820.023	7.362.072

Aiming at the minimization of the credit risks and bad debts the Company has adopted efficient processes and policies in relation to the limits of exposure per counterparty based on the counterparties credibility. The clients' credit limits are set based on internal or external assessments always pertaining to the limits set by the Management. For certain credit risks, provisions for impairment losses are made.

The management of the Company sets limits as to the size of risk it may be exposed to per financial institution. It assumes that the amounts of cash available are of high credit quality based on the fact that the counterparty financial institutions enjoy a high credit rating.

#### **Liquidity risk**

The Company is managing its liquidity requirements on a daily basis through systematic monitoring of its financial liabilities and of the payments that are made on a daily basis. All the Company's financial liabilities are short-term.

The Company constantly monitors the maturity of its receivables and payables, in order to retain a balance of its capital employed and its flexibility via the bank credit worthiness of the Company which is considered good.

The maturity of the financial liabilities as of 30/06/2011 and 30/06/2010 of the Company is analyzed as follows:

20/6/2011

20/6/2010

30/0/2	UII	30/0/2	.010
Short-term		Short-term	
Within 6 months	6 to 12 months	Within 6 months	6 to 12 months
929.117	0	575.844	0
5.470.789	0	5.113.399	0
6.399.906	0	5.689.243	0
	Short-1 Within 6 months 929.117 5.470.789	Within 6 months         6 to 12 months           929.117         0           5.470.789         0	Short-term         Short-term           Within 6         6 to 12         Within 6           months         months         months           929.117         0         575.844           5.470.789         0         5.113.399

#### **Capital Management policies and procedures**



The objectives of the Company in relation to the management of capital are as follows:

- the retention of the going concern of the Company and
- to increase the value of the Company and in consequence of its shareholders.

The Company monitors the capital in relation to amount of shareholders equity less the cash and cash equivalents as presented in the Statement of Financial Position. The capital for the financial years ending as at 30/06/2011 and 30/06/2010 is analyzed as follows:

Amounts in €	30/6/2011	30/6/2010	
Total equity	(1.224.366)	(1.189.737)	
Cash and cash equivalents	944.823	968.776	
Capital	(279.543)	(220.961)	
Total capital	1.224.366	1.189.737	
	·		
Capital to Total capital	-0,23	-0,19	



#### **30.Approval of Financial Statements**

The Financial Statements for the year ended as at 30<sup>th</sup> June 2011 were approved by the Board of Directors of Grant Thornton SA on 31/10/2011.

PRESIDENT OF BoD MANAGING DIRECTOR ACCOUNTANT

DIMITRIS NTZANATOS VASSILIS KAZAS GEORGIOS PIRLIS
ID NUM P 137662 ID NUM AH610963 ID NUM Φ/049123

A.A. O.E.E. 0001543 A' CLASS



#### 31. Figures and information



#### **GRANT THORNTON SA** CHARTERED ACCOUNTANTS AND MANAGEMENT CONSULTANTS

Reg. Num. 30422/01/B/94/026 - ADDRESS: Zefirou 56, PC 175 64, Palaio Faliro ITEMS AND INFORMATION FOR THE PERIOD from 1st July 2010 to 30th June 2011

Published based on Law 2190, Article 135 for entities preparing annual financial statements, consolidated and non-consolidated, acording to IAS (Amounts in Euro)

The figures and information presented below aim at providing general information on the financial position and income statement of GRANT THORNTON SA CHARTERED ACCOUNTANTS MANAGEMENT CONSULTANTS. The reader, who seeks to obtain a comprehensive picture of the Company's Financial position and income statement, shall have access to the annual financial statements under international Accounting Standards and the Auditor's Report.

COMPANY DETAILS			STATEMENT OF CASH FLOWS INFORMATION			
Company website	www.grant-thornton.gr			THE CO	MPANY	
Annual Financial Statement date of approval by the Board of Directors	31/10/2011		Operating activities	1/7/2010-30/06/2011	1/7/2009-30/06/2010	
Auditor' name	: ANTONIOS A. PROKOPIDIS SOEL REG. NUM.: 14511		Profit / (loss) before tax	904.309	931.582	
Auditing Company	: PKF EUROELEGKTIKI S.A.		Plus / less adjustments for:			
Type of auditor's report	: Unqualified opinioin		Depreciation	161.172	318.479	
STATEMENT OF FINANCIAL	POSITION INFORMATION		Provisions	82.230	151.578	
		COMPANY	Results (revenue, expenses, profit, loss) of investing activity	(6.456)	(16.737)	
ASSETS	30/6/2011	30/6/2010	Paid interest and similar expenses	77.555	47.600	
Self-used tangible assets	90.6		Other adjustments	82.662		
Intangible assets		5 16.770	Plus / less adjustments for changes in working capital accounts			
Other non-current assets	153.0	79 151.347	or accounts pertaining to operating activities			
Cash and cash equivalents	944.8	23 968.776	Decrease / (increase) in inventory	35.442	35.284	
Inventory	15.4	42 50.884	Decrease / (increase) in receivables	(581.950)	(544.913)	
Trade and other receivables	6.875.2	00 6.393.297	(Decrease)/Increase in liabilities (excluding banks)	461.560	(1.149.142)	
Other current assets	715.5		Less:			
TOTAL ASSETS	8.794.7	42 8.372.468	Paid interest and similar expenses	(77.555)	(47.600)	
			Tax paid	(1.066.374)	(752.637)	
EQUITY AND LIABILITIES			Total inflows / (outflows) from operating activities (a)	72.597	(1.026.506)	
Share capital	746.5	64 746.564				
Other equity items	477.8		Investing activities			
Total equity (a)	1.224.3	66 1.189.737	Acquisition of tangible and intangible assets	(103.005)	(185.378)	
			Interest received	6.456	5.910	
Provisions / Other long-term liabilities	405.9		Total inflows / (outflows) from investing activities (b)	(96.549)	(179.468)	
Other short-term liabilities	7.164.3					
Total liabilities (b)	7.570.3		Financing activities			
TOTAL EQUITY AND LIABILITIES (a) + (b)	8.794.7	42 8.372.468	Issue of ordinary shares	0	600.064	
STATEMENT OF CHANGES	N FOURTY INFORMATION		Total inflows / (outflows) from financing activities (c)	0	600.064	
STATEMENT OF CHANGES		COMPANY	Net increase / (decrease) in cash and cash equivalents			
			for the period (a) + (b) + ( c)	(23.952)	(605.911)	
Total equity at the beginning of the year (1/7/2009 & 1/7/2010 respectively	30/6/2011	30/6/2010	Cash and cash equivalents at the beginning of the year	968.776	1.574.687	
Comprehensive income after tax (continuous operations)	40.2		Exchange differences in cash and cash equivalents	900.776	1.5/4.00/	
Share capital increase	40.2	0 600.064	Cash and cash equivalents at the end of the year	944,823	968,776	
Other changes	(5.65		Cash and Cash equivalents at the end of the year	544.023	300.770	
Total equity at the end of the year (30/06/2011 and 30/06/2010 respectively			•			
Total equity at the end of the year (00/00/2011 and 00/00/2010 respectively						
STATEMENT OF COMPREHENS	SIVE INCOME INFORMATION		1			
	THE	COMPANY	1			
	1/7/2010-30/06/20	11 1/7/2009-30/06/2010				
Turnover	14.823.9	05 15.520.464	1			
Gross profit / (loss)	2.704.2	88 3.212.855				
EBIT	993.8					
Profit / (loss) bafore tax	904.3					
Profit / (loss) aftre tax (A)	40.2					
Other comprehensive income after tax (B)	40.2	0 (10.101)				
Total comprehensive income after tax (A) + (B)	40.2	-				
EBITDA	1.155.0	28 1.309.521				
	A	DDITIONAL INFORM	ATION			

- Two extends of the property of

- The Company has been tax inspected till 31/12/2007 inclusively.
   There are no disputed or under arbitration litigations pertaining to court or arbitration bodies that have a significant impact on the financial position of the Company.
- The Statement of Cash Flows has been prepared under direct method.
- 5. The following amounts arose from transactions with related parties within the period from July 1, 2010 to June 30, 2011: a) Income, Company zero, b) Expenses, Company zero, c) Receivables, Company zero, d) Liabilities, Company zero, e) Transactions & key management personnel fees, Company € 800.405, f) Receivables from key management personnel, Company zero, g) Liabilities to key management personnel, Company € 1.144.018
- 6. The number of the Company's employees as at 30/06/2011 is 278 persons, while as at 30/06/2010 of the respective number was 273 persons.

  7. The Company's Financial Statements include the following provisions: provision for tax non-inspected years € 65,000.

Palaio	Faliro.	31	October	2011	

PRESIDENT OF BoD MANAGING DIRECTOR ACCOUNTANT

VASSILIS KAZAS ID NUM N 09885 GEORGIOS PIRLIS ID NUM Φ/049123 DIMITRIS NTZANATOS A.A. O.E.E. 0001543 A' CLASS



#### **CONFIRMATION**

We hereby confirm that the above Financial Statements on p.p. 11 - 45 are those referred to in the Auditor's Report provided by us to the company on December 7, 2011.

Athens, December 7, 2011
CERTIFIED PUBLIC ACCOUNTANT

ANTONIOS A. PROKOPIDIS

**SOEL REG. NUM.: 14511** 

PKF EUROELEGKTIKI S.A.

Kifisias Ave. 124, 115 26 Athens

**SOEL REG. NUM. 132**