

# Focus on Shipping Industry

**Empowering quality solutions for a sustainable tomorrow in the shipping industry**



They say that in business you can always expect the unexpected. Nowadays, companies have to fight not only against volatility, uncertainty, market disruption, but also against changing market conditions. In this ever-changing world, which requires alertness, proactiveness and adaptability, you deserve a dynamic, knowledgeable, experienced and trusted advisor.

Our client focus and quality of services is our uncompromising principle. Our clients' sustainability, progress and trust is our only concern and aspiration.

Having a wide range of experience in working with ambitious management teams and growing companies, we are passionate about leveraging our

clients' strategic vision, people and capabilities, by delivering state-of-the-art services. It is our purpose to help them identify and exploit their opportunities in today's swiftly adapting market realities, by creating sustainable economic and social value.

In Grant Thornton, we develop long-term relationships with our clients, by providing holistic, one-stop-shop value-added services, with no geographical borders. Our main goal is to support your business development with audit, tax, outsourcing and advisory services, providing solutions to your challenges. As always, we share our industry and market expertise, and valuable insights wherever your operations are, with a reliable international network and five offices around Greece.

**At Grant Thornton,  
we go beyond  
business as usual,  
so you can too.**



# What defines our unparalleled edge

Global network with in-depth local knowledge



More than 2,900 clients



Focus on client needs delivering value-added insights



Deep knowledge of the shipping industry, market conditions and the economy

Experienced, knowledgeable and committed team of professionals



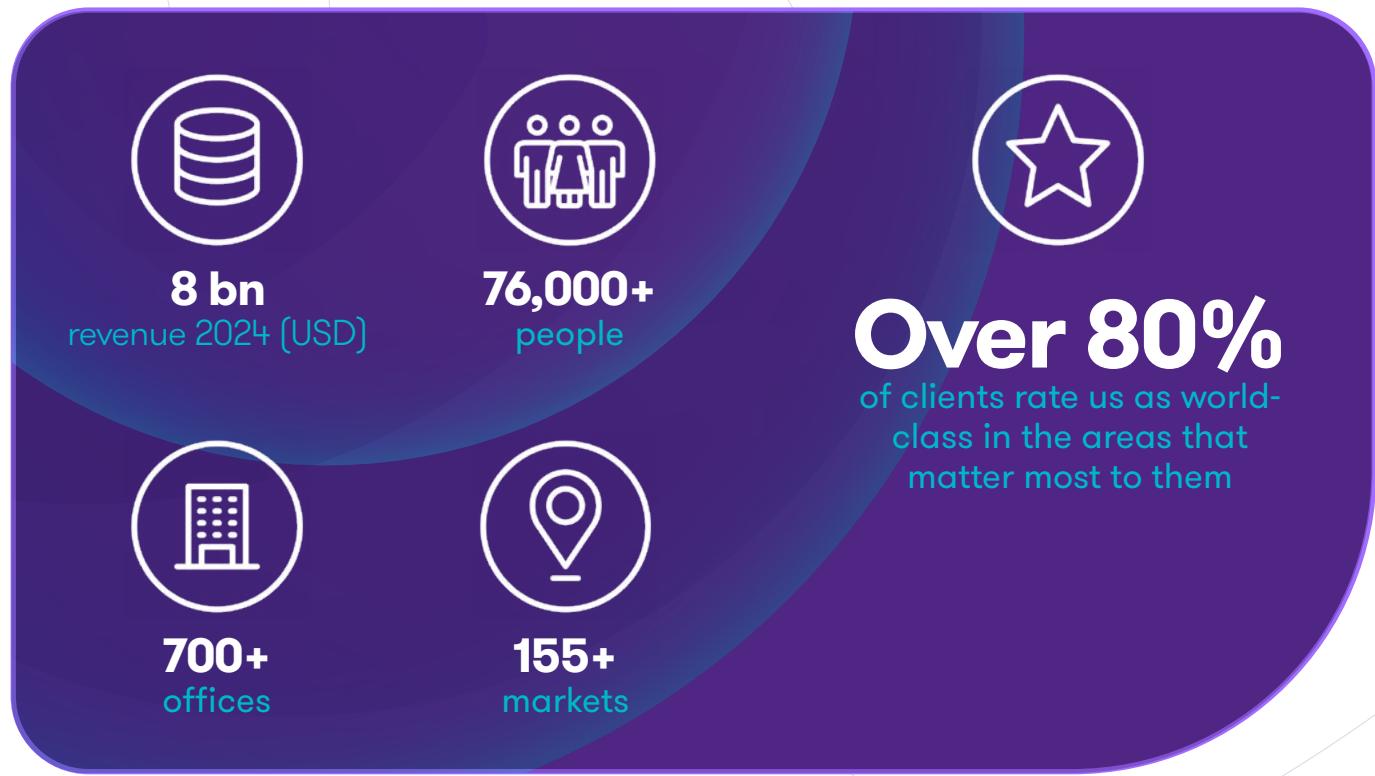
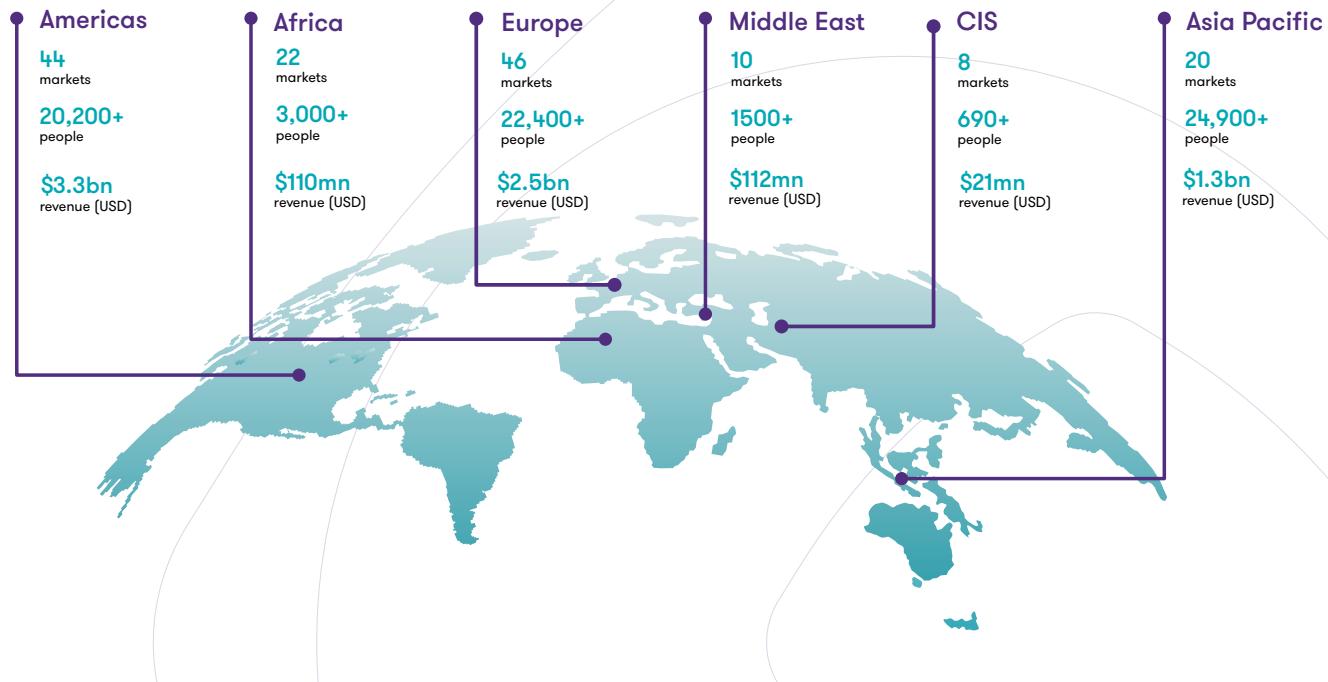
Forging solid client relationships



“Global Scale.  
Local Insight.”

# World class global capabilities

We're a network of independent assurance, tax and advisory firms, made up of 76,000+ people in over 155 countries. And we're here to make business more personal and build trust in to every result.



# We are everywhere you are in Greece, and everywhere you want us to be

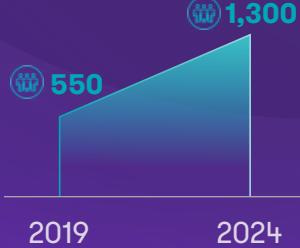
Grant Thornton in Greece is a leading provider of national audit, tax and advisory services. With **5 offices** in Greece and more than **1,300 people**, we apply strong technical guidance and breadth of expertise to ensure that clients receive a truly different experience.



**Revenue growth  
(2019 – 2024)\***



**Personnel growth  
(2019 – 2024)\***



\*Fiscal Year 1/7 – 30/6

“We don’t predict  
the future, we help  
you shape it.”



# A dynamic team committed to drive you forward

The shipping industry is constantly evolving and adapting to new market conditions and uncertainties while complex regulations and other restrictions shape the future environment. At Grant Thornton, we can help you turn these challenges into opportunities and become your trusted advisor providing efficient and dynamic solutions to your needs.

## A leading management team providing strategic guidance, advice and ensuring profitability



**Dr. Nikolaos Karamouzis**  
Chairman,  
Grant Thornton Consulting



**Vassilis Kazas**  
Managing Partner

## A dedicated and committed team of experts



**Manolis Michalios**  
Partner, Assurance Leader



**Konstantinos Kazas**  
Partner, Advisory Leader



**Nikos Ioannou**  
Partner, Tax & BPO Leader



**Thanasis Xynas**  
Partner, Shipping Sector Expert



**Lina Kaza**  
Partner, Shipping Sector Expert

# Specialized executives in the Shipping Industry



Thanasis is Partner in Grant Thornton Greece, specializing in the provision of assurance and advisory services to companies operating in the shipping industry.

**Thanasis Xynas** industry. During his career, Thanasis has worked with a number of public and private companies providing assurance and consulting services. His expertise spans across different industries including shipping, transportation and energy and has significant experience in financial audits, internal audit and corporate governance systems. Thanasis is a Certified Chartered Accountant and holds the ACCA qualification.



Lina is Partner in Grant Thornton Greece specializing in the provision of assurance services to companies in the shipping industry including audit services and internal control assessments. She has developed specific expertise in IFRS and US GAAP, having worked in Grant Thornton US (New York) and Grant Thornton UK (London), providing assurance services including IPOs and PCAOB audits of large public groups. She holds the ACA - ICAEW (UK), CPA (USA and Greece) professional qualifications.



# Unnegotiable quality of the highest ethical and business standards

At Grant Thornton, we are dedicated to upholding the highest standards of quality, security, and environmental responsibility across all aspects of our operations, as demonstrated by our adherence to various ISO certifications. Our ISO certifications include:

- ISO 14001:2015
- ISO 22301:2019
- ISO 27001:2013
- ISO 37001:2016
- ISO 37002:2021
- ISO 45001:2018
- ISO 9001:2015
- ISO 50001:2018



A dedicated team with relevant experience in ensuring compliance with professional standards and regulatory requirements for over 16 years

Advanced ERP system functionality used to centrally control & manage assurance and advisory engagements

Strong corporate governance structure (incorporating risk & independence processes)

Emphasis in Ethics, Independence, professional behavior & high quality of work

Audit Quality Indicators are used to measure quality performance



“We are committed  
to delivering  
consistently high  
quality.”

# Our client focus and commitment is beyond numbers

**No 1**  
in auditing  
listed entities\*\*

More than  
**2,900**  
clients served  
during the past  
2 years

**Over**  
**50**  
Multinationals

**500**  
professionals in  
Advisory services

**82%**  
NPS – Net  
Promoter Score

**11%**  
market share

Deep knowledge  
and expertise in the  
shipping industry

\*\*Source: ICAP Survey, September 2024 (using data of 2022)

# Business is an ecosystem of relationships. That is why our clients honor and trust our people and services.

“With no ‘gray’ areas. For us, this is #1 that distinguishes Grant Thornton from the companies we have used before.”

**CFO, Listed Entity**

“Combined a clear understanding of clients’ needs with modern methodology and a pragmatic approach on how to achieve them.

**CFO,  
Large Greek Entity**

“Next to the client, showing courtesy, willingness, high level of cooperation and immediate responses to our needs.

**Director of Credit Control,  
Listed Entity**

“Very structured, focused and extremely efficient during our cooperation. The team was very capable and technically advanced.

**General Manager & Group COO,  
Listed Entity**

“Professional approach to all our questions and problems. Makes the Management feel safe.

**CEO, Multinational Company**

# We support you in a 360° way

Business is an ecosystem of our services and our people. This is why our clients honor and trust our people and services. However, what distinguishes us is our deep **commitment to our clients**, our **outstanding services** and **client-centric approach**. Moreover, our solution-focused consulting strategy, values and principles that place our clients' investment as our top priority, give us an undeniable competitive edge.



“We work at an  
impressive pace.  
Yours.”

# Assurance

Our quality services strengthen your business potential and stakeholder confidence. You will receive professional results, focused services and insights that will enhance your corporate sustainability.

- Financial Statement audit
- IFRS / US GAAP reporting
- IPOs & Corporate Bonds Issuance Services
- Service Organization Control reports (SOC)
- Quality assessment of internal controls
- Compliance assessment (eg. SOX 404)
- Other compliance and testing services (eg. pool audits)
- Assurance on Sustainability Report

# Advisory

Our professional team offers comprehensive services to help protect, transform and accelerate value creation today, so you have opportunity to thrive and compete effectively tomorrow.

- Deals Services
- Strategy and Investments
- Technology Services
- Environmental, Social, Governance, Risk & Compliance



# Tax

Our national and international corporate and personal tax team help you manage proactively, effectively and efficiently your tax obligations, in a changing world, by providing quality services, unparallel knowledge, expertise and client focus.

- Corporate Taxation
- Corporate tax compliance
- Transfer pricing
- Tax Controversy
- Private Client Services
- Indirect taxes
- Tax restructuring
- Diagnostic Tax Review
- Tax efficient supply chain planning
- Global mobility strategy

# Business Process Outsourcing

Our top-notch quality services help clients effectively address any issue, expand their activities, manage their finances efficiently and grow their business.

In the modern business environment, the successful combination of efficient operation and cost reduction can provide a long-lasting advantage for any organization. The advantages provided

by outsourcing support are not limited to time and cost savings, but are also related to the wider flexibility that a company acquires, as it aims for its continuous growth.

- Accounting, Tax & Financial Services
- Real Estate Advisory
- Finance Transformation
- Payroll & HR Services

# Our experience

## Selected shipping credentials\*

Navios Shipmanagement Holdings Corp  
Lavinia Group  
Neptune Lines Shipping SA  
Pyxis Tankers Inc.  
Polembros Shipping Ltd  
M-Maritime  
Aegean Shipping  
Konkar Shipping Agencies SA  
Seacommercial Shipping Services  
Maritime Enterprises Management

Omicron Ship Management  
Olympic Shipping & Management  
Kyla Shipping  
Euronav Ship Management  
Overseas Ship Management  
Technomar Shipping  
Attica Group (Blue Star Ferries, Superfast Ferries, Hellenic Seaways)  
CNC Ventures  
Alassia Newships Management Inc.

\*Credentials refer to Assurance and Advisory Services.



# Our presence

Our offices are located not only in **Athens, London, New York, Singapore and Hong Kong** but also all over the world.

## Africa

- Algeria
- Botswana
- Cameroon
- Côte d'Ivoire
- Egypt
- Ethiopia
- Gabon
- Guinea
- Kenya
- Libya
- Malawi
- Mauritius
- Morocco
- Namibia
- Nigeria
- Rwanda
- Senegal
- South Africa
- Togo
- Tunisia
- Uganda
- Zambia
- Zimbabwe

## Americas

- Antigua
- Argentina
- Aruba
- Barbados
- Bolivia
- Bonaire
- Brazil
- British Virgin Islands
- Canada
- Cayman Islands
- Chile
- Colombia
- Costa Rica
- Curacao
- Ecuador
- El Salvador

## Asia Pacific

- Afghanistan
- Australia
- Bangladesh
- Cambodia
- China
- Hong Kong
- India
- Indonesia
- Japan
- Korea
- Malaysia
- Myanmar
- New Zealand
- Pakistan
- Philippines
- Singapore
- Taiwan
- Thailand
- Vietnam

## CIS

- Armenia
- Azerbaijan
- Belarus

- Guatemala
- Honduras
- Mexico
- Nicaragua
- Panama
- Paraguay
- Peru
- Puerto Rico
- St Lucia and St. Vincent and the Grenadines
- St. Kitts & Nevis
- St. Maarten
- Trinidad and Tobago
- United States
- Uruguay
- Venezuela

## Europe

- Albania
- Austria
- Belgium
- Bosnia and Herzegovina
- Bulgaria
- Channel Islands
- Croatia
- Cyprus
- Czech Republic
- Denmark
- Estonia
- Finland
- France
- Germany
- Gibraltar
- Greece
- Hungary
- Iceland
- Ireland
- Isle of Man
- Israel
- Italy
- Kosovo
- Latvia
- Liechtenstein
- Lithuania
- Luxembourg
- Macedonia
- Malta
- Moldova
- Monaco
- Netherlands

- Norway
- Poland
- Portugal
- Romania
- Serbia
- Slovak Republic
- Slovenia
- Spain
- Sweden
- Switzerland
- Turkey
- United Kingdom

## Middle East

- Bahrain
- Kuwait
- Lebanon
- Jordan
- Oman
- Qatar
- Saudi Arabia
- United Arab Emirates
- Yemen



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