



**We Breathe AI.
We Lead Tech.**





Contents

Section	Page
The Strategic Pillars	04
Strategic Partnerships & Ecosystem Collaboration	06
Funding	09
Innovation	11
Responsible AI. AI Act.	15
Your Trusted Technology Partner	17

The Strategic Pillars

Building a Solid Ground
for Transformative Innovation





The Strategic Pillars



Strategic
Partnerships
& Ecosystem
Collaboration



Funding



Innovation



Responsible AI.
AI Act.

Strategic Partnerships & Ecosystem Collaboration

Co-Innovation, Co-Development

Strategic Partnerships & Ecosystem Collaboration



Research Centers

- Research Collaboration
- Joint Innovation Labs
- Ethical & Applied AI Focus Areas
- Knowledge Exchange Programs (NTUA, AUEB, University of Piraeus, University of Patras, ΠΑΜΑΚ, ΑΠΘ)



Universities

- Talent Development
- Joint AI Research Labs
- Academic Incubators
- Knowledge Sharing & Thought
- Leadership



Startups

- Engagement with AI-focused Startup Ecosystems
- Co-development of Industry-specific AI Solutions
- Incubation & Acceleration Programs with Mentorship and Resources
- Collaboration with Cloud & Tech Partners (Microsoft, Google, AWS) to enable scaling



We co-create and innovate at the intersection of research, academia, and industry, with technology as the shared foundation. Together, we build a collaborative engine that allows us to experiment boldly, envision the future, and, finally, reach real breakthroughs.

Funding

Transforming Ideas
into Intelligent Solutions





Funding

We turn powerful ideas into products, into ventures. Your idea, our ecosystem: We'll help you breathe new life into your vision while fostering collaboration and knowledge sharing across the network. From concept to exploration,

we fund, we scale, we deliver, innovating and growing together, as one. Innovation starts here, in a space where AI is part of everything we do and technology guides our journey.



EU Funding

- In partnership with academic institutions, research bodies, and other third-party organizations, we will actively pursue EU funding opportunities (e.g., Horizon EU, Digital Europe) to support AI Research and Commercialization.
- We collaborate with academic institutions, research centers, and other third-party organizations to access EU funding opportunities such as Horizon Europe and Digital Europe. Together, we move ideas from research to market, and from vision to value, in a shared space where knowledge flows across disciplines and borders.



Leverage Public-Private Partnerships

- Develop pilot projects with shared investments in collaboration Industry Leaders.
- Combine funding sources by blending public grants and EU funding programs.
- We collaborate with industry leaders to launch pilot projects using resources such as public grants and EU funding programs, and deep expertise, to test and scale new solutions.



Private Funding

- Develop a Strong Value Proposition in collaboration with Start-ups for Attracting Investors & Venture Capital. Showcase the AI CoE's potential to drive innovation and deliver ROI. *Disclaimer: The legal aspects must be assessed, including whether the CoE can obtain a separate VAT number.*
- We collaborate with start-ups to build value propositions that attract investors and venture capital. Together, we unlock the full potential of our AI Center of Excellence to deliver measurable impact across frontline sectors.

Innovation

The Catalyst for AI-Powered Growth



Innovation

Our integrated Innovation Pillar transforms ideas into impact, blending #Discovery, #Creativity, #Research, and #Execution. Through innovation engineering and smart systems, we seamlessly turn insights into tangible

solutions, accelerating progress and enabling breakthrough results. By connecting research with execution, we reduce time-to-market and foster a culture where new concepts thrive, scale, and deliver measurable value.



R&D

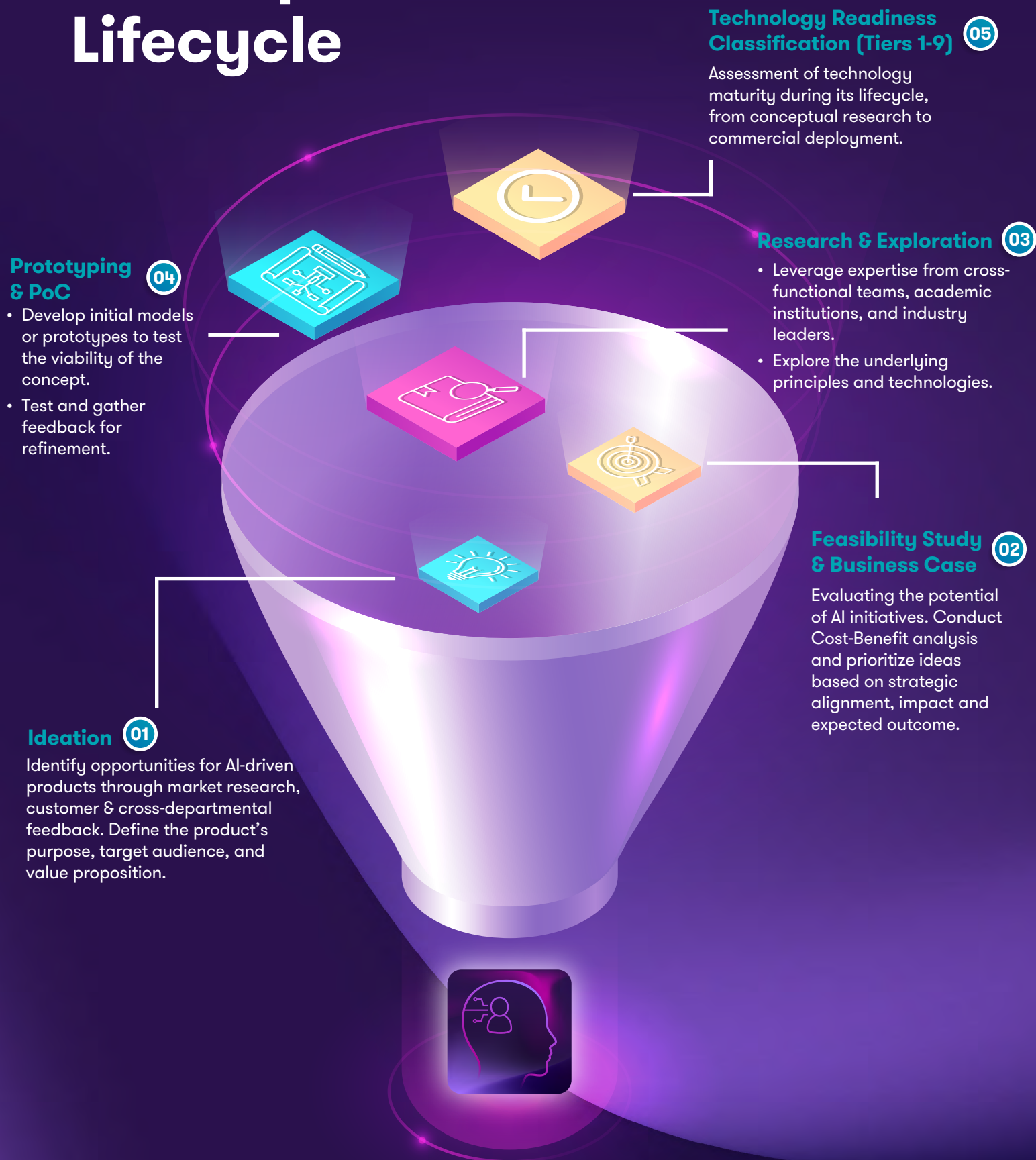
Develop AI solutions that set AI CoE apart in the market.



Product Development

Transform innovative AI ideas into scalable and market-ready solutions.

Research & Development Lifecycle





Product Development Lifecycle

01

Product Roadmap & Prioritization

The process involves evaluating product ideas, features, or enhancements and determining which should take precedence based on strategic value, feasibility, and impact. Ensures that resources are allocated effectively.

02

CX & UX Design

- Design the customer journey, by focusing on the product's design and usability, ensuring it is intuitive, efficient, and satisfying for users.
- Ensure all touchpoints align with the desired emotional and functional customer outcomes.

03

Development & Optimization

Transform the prototype into a fully functional product or solution. Refine and optimize designs, models, or algorithms.

04

Quality Center

Ensure the product or solution meets quality requirements, performance, and security standards. Validation against regulatory, ethical, and compliance requirements.

05

Deployment & Commercialization

- Launch the product or solution and integrate it into the market or operational environment.
- Marketing & Commercialization.
- Cross-Functional Business Development Activities.

06

Continuous Improvement & Innovation

Identify opportunities for further innovation or expansion:

Product Roadmap.

Responsible AI. AI Act.

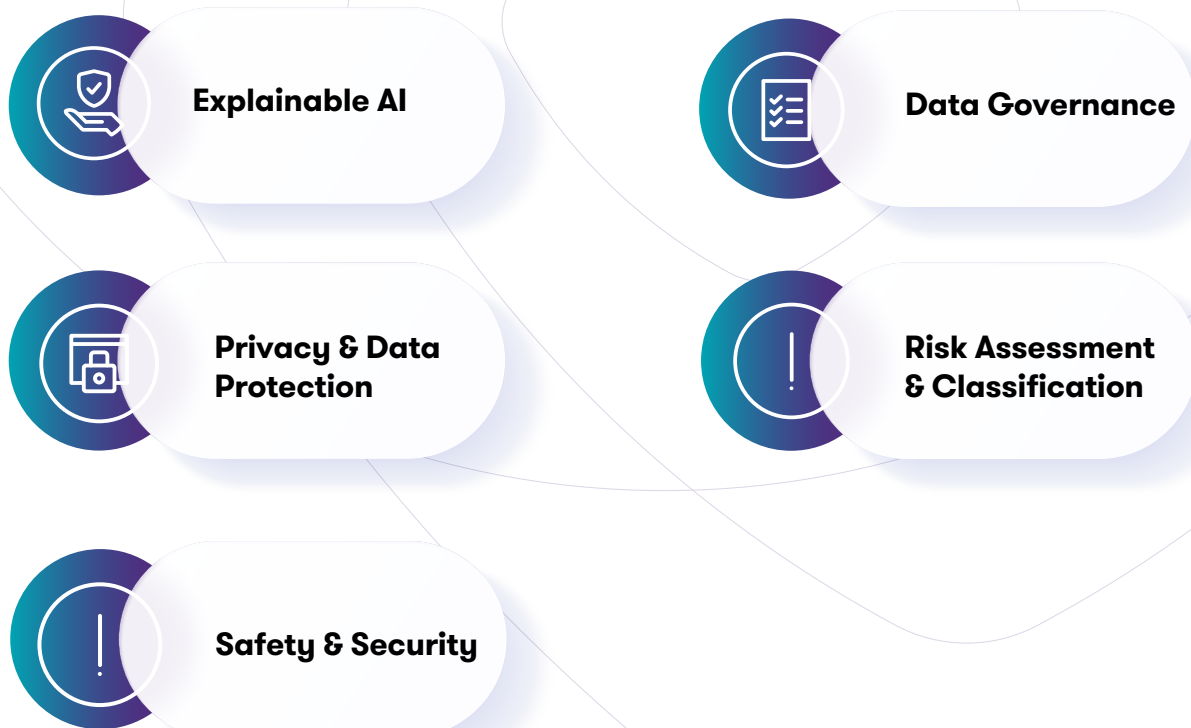
Built on Ethics, Committed to Fairness



Responsible AI. AI Act.

Ensuring ethical principles and fairness in AI development is critical for building **trustworthy, responsible, and inclusive systems**.

This involves mitigating biases, protecting user privacy, and aligning with societal values and regulatory standards.



Your Trusted Technology Partner

Agile. Reliable. Visionary.



Our team

Our mission is to **empower our clients** to thrive in an ever-changing world by reimagining their business strategies. We achieve this by tailoring solutions that harness the potential of emerging technologies, fostering adaptability, and cultivating a culture of continuous improvement.

Through our collaborative approach and innovative strategies, we equip our clients to not only navigate the challenges of today but also seize the opportunities of tomorrow.

Together, we are forging a future where adaptability and innovation are the cornerstones of success. To fulfill this vision, we have brought together a team of **180+ seasoned experts**, each with extensive experience spanning a diverse range of technology domains.



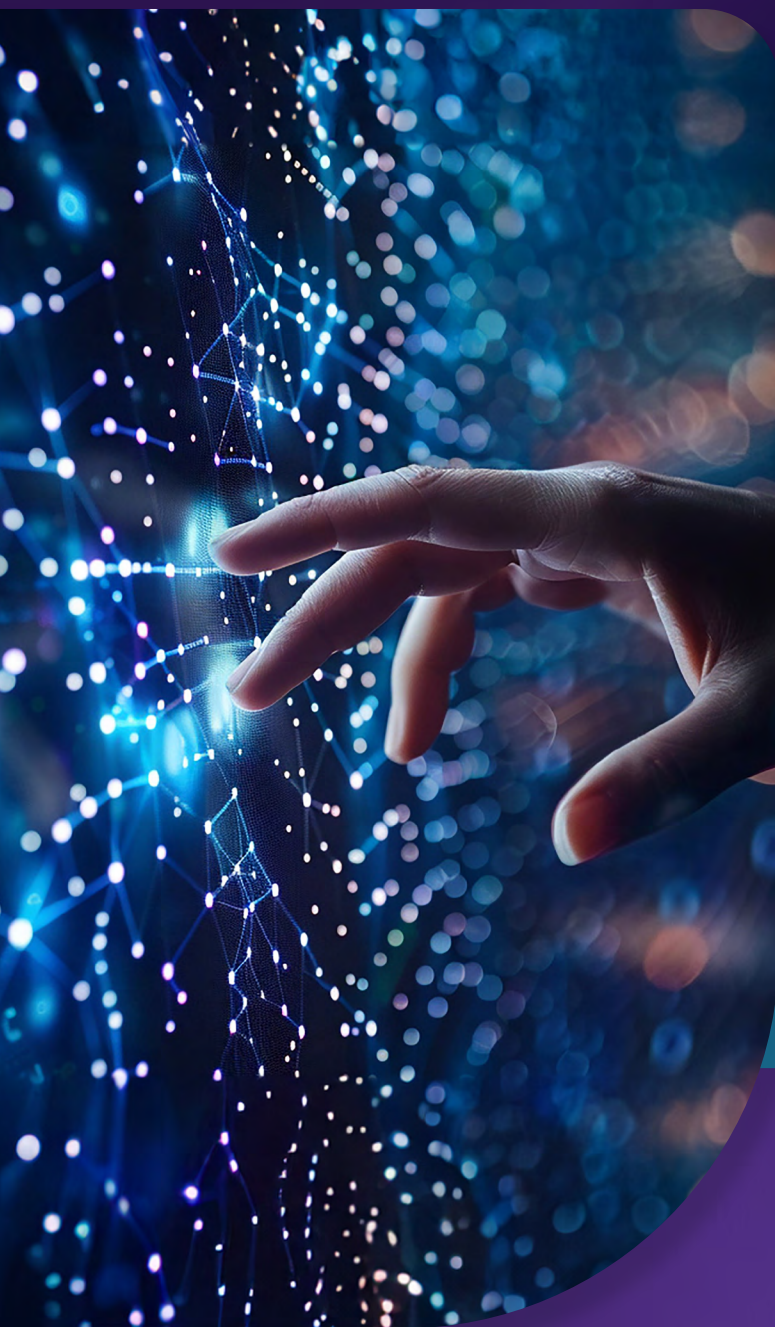
By seamlessly integrating **Technology** and **Performance**, our clients can make data-driven decisions to enhance their technological capabilities and achieve superior business outcomes. This includes identifying emerging technologies that fuel innovation, understanding market dynamics to maintain competitiveness, and continually refining technology systems to deliver optimal performance and an unparalleled user experience.

It's a Grant Thornton's Initiative!

Powered by Grant Thornton

The AI CoE is **our game-changing initiative**, designed to position us as leaders in AI adoption across consulting, advisory, and business services.

By uniting top-tier AI expertise under one roof, we're fueling innovation, delivering unparalleled client value, and securing a competitive edge in a fast-evolving world.



Benefits



Competitive Edge

By equipping our teams with leading AI capabilities, we strengthen our market position and increase differentiation within our field.



Innovation

Through research and development in advanced AI domains, the AI CoE will pioneer AI innovations that redefine our service offerings and set industry standards.



Client Value

We will focus on projects that solve client challenges & strengthen relationships.

The establishment of the AI CoE supports our mission to lead ensuring that we remain agile, innovative, and responsive to client needs in an AI-driven future.

What defines our unparalleled edge

Grant Thornton is one of the world's leading organizations of independent assurance, tax and advisory firms, with 76,000+ people in over 150 markets. And we're here to make business more personal and build trust in to every result.

Grant Thornton Greece is a leading provider of audit, tax and advisory services. With our presence in 5 cities in Greece and a headcount of 1,300 people, we apply strong technical expertise and extensive experience to ensure that our clients receive a truly different experience. We offer an integrated approach, focusing on our clients' needs, draw on the knowledge arising from our local insight and understanding, combined with our global presence.

Through our promise **"Go Beyond. Move forward together"**, we positively shape tomorrow together, we move together into the new era and we stand by our people, our society, our clients and our partners, at every step. We redefine the way the businesses operate and go beyond the "business as usual" concept.

Our clients demonstrate a high level of satisfaction and loyalty, with an NPS (Net Promoter Score) of 82%, one of the highest among Grant Thornton member-firm network in over 150 markets. The efficient structure and presence of Grant Thornton globally, coupled with a deep understanding of both local and global dynamics, bring Grant Thornton in Greece at the forefront of today's business landscape as one of the fastest-growing professional services firm in our country.

A dedicated team of experts



Stella Angelopoulou

Partner, Head of Technology
stella.angelopoulou@gr.gt.com



Yannis Krasonikolakis

Head of AI and Predictive Analytics,
yannis.krasonikolakis@gr.gt.com



Mina Marmpena

Head of Innovation
mina.marmpena@gr.gt.com



George Kontogiannis

Head of Technology Services,
george.kontogiannis@gr.gt.com



Pavlos Nomikos

Head of Digital Strategy
pavlos.nomikos@gr.gt.com



Rena Konomi

Head of Intelligent Automation
rena.konomi@gr.gt.com



Alexandros Kalkanis

Head of Engineering
alexandros.kalkanis@gr.gt.com



Vassilis Manousopoulos

Head of Security
vasilis.manousopoulos@gr.gt.com



grant-thornton.gr

© 2025 Grant Thornton. All rights reserved.

*Grant Thornton refers to the brand under which the Grant Thornton member firms provide assurance, tax and advisory services to their clients and/or refers to one or more member firms, as the context requires. Grant Thornton Greece is a member firm of Grant Thornton International Ltd (GTIL). GTIL and the member firms are not a worldwide partnership. GTIL and each member firm is a separate legal entity. Services are delivered by the member firms. GTIL and its member firms are not agents of, and do not obligate, one another and are not liable for one another's acts or omissions.